FINANCIAL STATEMENTS JUNE 30, 2024 AND 2023

WITH INDEPENDENT AUDITOR'S REPORT



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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors

Minnesota State University Moorhead Foundation, Inc.

Moorhead, Minnesota

Opinion

We have audited the financial statements of **Minnesota State University Moorhead Foundation, Inc.** (a Minnesota non-profit foundation), which comprise the statements of financial position as of June 30, 2024 and 2023, and the related statements of activities and changes in net assets, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of **Minnesota State University Moorhead Foundation**, **Inc.**, as of June 30, 2024 and 2023, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of **Minnesota State University Moorhead Foundation, Inc.** and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.



In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about **Minnesota State University Moorhead Foundation, Inc.'s** ability to continue as a going concern for one year after the date that the financial statements are issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of **Minnesota State University Moorhead Foundation**, **Inc.'s** internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about **Minnesota State University Moorhead Foundation, Inc.'s** ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

Fargo, North Dakota October 7, 2024

STATEMENTS OF FINANCIAL POSITION JUNE 30, 2024 AND 2023

ASSETS	_	2024		2023
Cash and cash equivalents	\$	667,947	\$	2,054,560
Promises to give, net	·	3,338,636		3,161,565
Other receivables		340		340
Property and equipment, net		7,330,095		2,070,080
Investments, at fair value		50,067,068		46,959,833
Assets held in charitable remainder trusts		-		246,489
Beneficial interest in assets held by others		2,300,365		2,062,729
Beneficial interest in land		117,028		-
Remainder life interests in real estate, net of depreciation	_	514,375		525,000
Total assets	\$ =	64,335,854	\$	57,080,596
LIABILITIES AND NET ASSETS				
LIABILITIES				
Long-term debt	\$	3,950,185	\$	1,703,669
Liabilities under charitable remainder trusts		-		61,143
Life interest obligations, net		287,428		298,053
Annuity obligations		414,138		435,397
Accounts payable and other accrued liabilities	_	149,268		122,661
Total liabilities	_	4,801,019		2,620,923
NET ASSETS				
Without donor restrictions		8,114,092		4,728,932
With donor restrictions	-	51,420,743	•	49,730,741
Total net assets	-	59,534,835	•	54,459,673
Total liabilities and net assets	\$ _	64,335,854	\$	57,080,596

STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS FOR THE YEAR ENDED JUNE 30, 2024

	7	Without Donor Restrictions		With Donor Restriction		Total
SUPPORT AND REVENUE		Restrictions	-	Restriction	-	Total
Contributions and campaigns	\$	360,441	\$	2,470,585	\$	2,831,026
Contributed services and supplies from MSUM		324,971	·	-	·	324,971
Net investment return		1,770,796		3,749,248		5,520,044
Change in value						
of split-interest agreements		(13,633)		282,053		268,420
Lease and rental income		229,243		-		229,243
Net assets released from restrictions		4,811,884		(4,811,884)		-
Total support and revenue	•	7,483,702		1,690,002	-	9,173,704
EXPENSES						
Program services						
Support to university		1,838,073		-		1,838,073
Resource support university/alumni		538,898		-		538,898
Supporting services						
Management and general		797,204		-		797,204
Fundraising	,	924,367	-		-	924,367
Total expenses	•	4,098,542	-		-	4,098,542
CHANGE IN NET ASSETS		3,385,160		1,690,002		5,075,162
NET ASSETS, Beginning of year	,	4,728,932		49,730,741	-	54,459,673
NET ASSETS, End of year	\$	8,114,092	\$	51,420,743	\$	59,534,835

STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS FOR THE YEAR ENDED JUNE 30, 2023

	V	Vithout Donor Restriction		With Donor Restriction		Total
SUPPORT AND REVENUE	_		-		-	
Contributions and campaigns	\$	209,646	\$	2,148,572	\$	2,358,218
Contributed services and supplies from MSUM		326,469		-		326,469
Net investment return		1,304,408		2,360,768		3,665,176
Change in value						
of split-interest agreements		(15,490)		153,195		137,705
Lease and rental income		229,243		_		229,243
Miscellaneous income		435		5,060		5,495
Net assets released from restrictions	-	2,483,089	-	(2,483,089)	-	
Total support and revenue	_	4,537,800	_	2,184,506	-	6,722,306
EXPENSES						
Program services						
Support to university		2,170,639		-		2,170,639
Resource support university/alumni		378,324		-		378,324
Supporting services						
Management and general		754,312		-		754,312
Fundraising	-	1,002,012	-		-	1,002,012
Total expenses	_	4,305,287	-		-	4,305,287
CHANGE IN NET ASSETS		232,513		2,184,506		2,417,019
NET ASSETS, Beginning of year	_	4,496,419	_	47,546,235	-	52,042,654
NET ASSETS, End of year	\$ _	4,728,932	\$	49,730,741	\$	54,459,673

STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED JUNE 30, 2024

		Program Services					
	Support to University	Resource Support University/Alumni	Total	Management and General	Fundraising	_	Total
Scholarships \$	1,238,141	\$ - \$	1,238,141	\$ -	\$ -	\$	1,238,141
University department support	418,470	-	418,470	-	-		418,470
Dorm building support	181,462	-	181,462	-	-		181,462
Other support	-	10,000	10,000	-	-		10,000
Salaries and wages	-	427,200	427,200	584,771	809,422		1,821,393
Technology/computer expense	_	23,890	23,890	62,846	8,346		95,082
Meals, travel, lodging	-	6,485	6,485	16,619	87,331		110,435
Professional fees	_	12,000	12,000	59,942	4,998		76,940
Insurance - general	-	-	-	22,518	-		22,518
Printing expense	_	26,452	26,452	2,566	2,567		31,585
Credit card and bank fees	-	-	-	4,783	-		4,783
Staff training and dues	_	4,140	4,140	11,863	4,104		20,107
Postage expense	-	18,931	18,931	1,704	1,807		22,442
Supplies and promotional items	-	8,919	8,919	3,726	3,973		16,618
Property expense	-	-	-	7,774	-		7,774
Board expense	-	-	-	18,092	-		18,092
Miscellaneous expense		881	881		1,819	_	2,700
Total expenses by function \$	1,838,073	\$538,898\$	2,376,971	\$797,204_	\$924,367_	\$_	4,098,542

STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED JUNE 30, 2023

		Program Services				
	Support to University	Resource Support University/Alumni	Total	Management and General	<u>Fundraising</u>	Total
Scholarships \$	1,625,793	\$ - \$	1,625,793	\$ -	\$ -	\$ 1,625,793
University department support	358,195	-	358,195	-	-	358,195
Dorm building support	186,651	-	186,651	-	-	186,651
Other support	-	30,000	30,000	-	-	30,000
Salaries and wages	-	318,289	318,289	574,589	755,912	1,648,790
Technology/computer expense	-	4,029	4,029	45,283	21,160	70,472
Meals, travel, lodging	-	17,463	17,463	18,664	96,485	132,612
Professional fees	-	-	-	65,415	95,854	161,269
Insurance - general	-	-	-	16,344	-	16,344
Printing expense	-	4,408	4,408	727	2,560	7,695
Credit card and bank fees	-	-	-	4,707	-	4,707
Staff training and dues	-	605	605	3,719	7,068	11,392
Postage expense	-	135	135	1,417	19,240	20,792
Supplies and promotional items	-	3,395	3,395	2,004	1,537	6,936
Property expense	-	-	-	869	-	869
Board expense	-	-	-	20,286	-	20,286
Miscellaneous expense				288	2,196	2,484
Total expenses by function \$	2,170,639	\$378,324\$	2,548,963	\$754,312_	\$1,002,012_	\$4,305,287_

STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED JUNE 30, 2024 AND 2023

	_	2024		2023
CASH FLOWS FROM OPERATING ACTIVITIES				
Change in net assets	\$	5,075,162	\$	2,417,019
Adjustments to reconcile change in net assets to net cash				
provided by (used in) operating activities				
Change in value of charitable remainder trusts		190,424		4,614
Change in value of beneficial interest in assets held by others		(237,636)		(7,440)
Unrealized appreciation of investments		(3,703,214)		(3,138,691)
Realized gain on sale of investments		641,161		841,467
Contributions of securities		(225,346)		(111,894)
Contributions restricted for endowments		(1,468,416)		(1,498,337)
Depreciation on property and equipment		132,834		132,834
Depreciation on remainder life interest assets		10,625		-
Gain on life interest assets		-		(295,000)
Amortization of discount on remainder life interest obligations		(10,625)		139,742
Change in value of annuity obligations		(21,259)		33,493
Changes in assets and liabilities				
Promises to give		(177,071)		541,071
Other receivables		-		817
Accounts payable and other accrued liabilities	-	26,607	,	14,407
Net cash provided by (used in) operating activities	_	233,246	,	(925,898)
CASH FLOWS FROM INVESTING ACTIVITIES				
Proceeds from sale of investments		2,621,824		36,731
Purchase of property and equipment		(5,392,849)		(867,698)
Purchases of investments		(2,441,660)		(1,355,909)
Beneficial interest in land	-	(117,028)	,	-
Net cash used in investing activities	_	(5,329,713)	,	(2,186,876)
CASH FLOWS FROM FINANCING ACTIVITIES				
Contributions restricted for endowments		1,468,416		1,498,337
Principal payments on long-term debt		(180,615)		(175,427)
Principal payments on liabilities under charitable remainder trusts		(5,078)		(16,660)
Proceeds from long-term debt		2,427,131		(10,000)
Payments on annuity obligations	_	-	,	(48,494)
Net cash provided by financing activities	_	3,709,854	,	1,257,756
NET CHANGE IN CASH AND CASH EQUIVALENTS		(1,386,613)		(1,855,018)
CASH AND CASH EQUIVALENTS, Beginning of year	=	2,054,560	-	3,909,578
CASH AND CASH EQUIVALENTS, End of year	\$	667,947	\$	2,054,560
	-			

STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED JUNE 30, 2024 AND 2023

	2024	2023
SUPPLEMENTAL DISCLOSURE OF CASH FLOW	INFORMATION	
Cash paid for interest	\$48,628_	\$53,817_
SUPPLEMENTAL DISCLOSURE OF NON-CASH I	NVESTING ACTIVITIES	
Contributed securities acquired	\$225,346_	\$111,894

NOTES TO FINANCIAL STATEMENTS FOR THE YEARS ENDED JUNE 30, 2024 AND 2023

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of Operations

Minnesota State University Moorhead Foundation, Inc. ("Foundation") is a nonprofit organization established for the purpose of providing support to Minnesota State University Moorhead ("MSUM"). The Foundation obtains pledges and bequests primarily from former graduates of the University, residents and businesses in North Dakota and Minnesota. The Foundation provides academic scholarship funding to Minnesota State University Moorhead. The Foundation also provides funding to Minnesota State University Moorhead to enhance and support its mission for academic excellence and for its academic departments.

Basis of Presentation

The financial statements of the Foundation have been prepared in accordance with U.S. generally accepted accounting principles ("US GAAP"), which require the Foundation to report information regarding its financial position and activities according to the following net asset classifications:

Net assets without donor restrictions: Net assets that are not subject to donor-imposed restrictions and may be extended for any purpose in performing the primary objectives of the organization. These net assets may be used at the discretion of Minnesota State University Moorhead Foundation, Inc.'s management and board of directors. The Foundation's board designated net assets have been established to provide scholarship funds for eligible students.

Net assets with donor restrictions: Net assets subject to stipulations imposed by donors and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the Foundation or by the passage of time. Other donor restrictions are perpetual in nature, whereby the donor has stipulated the funds be maintained in perpetuity. Donor restricted contributions are reported as increases in net assets with donor restrictions. When a restriction expires on the donor restricted contributions received, or when donor restricted contributions are received and spent in the same fiscal year, net assets are reclassified from net assets with donor restrictions to net assets without donor restrictions in the statements of activities.

Concentration of Credit Risk

The Foundation maintains funds on deposit at a local financial institution. The majority of these balances are held in an interest-bearing account subject to FDIC limits. At times, the Foundation's bank balances exceed the federally insured limits. At June 30, 2024 and 2023, the Foundation's uninsured cash balance totaled \$195,244 and \$1,586,305, respectively. The Foundation has not experienced any losses on such accounts.

At June 30, 2024, approximately \$2,311,000 of the Foundation's promises to give has been promised by three donors. The current level of the Foundation's operations and program services may be impacted if these promises to give become uncollectible.

At June 30, 2023, approximately \$2,484,000 of the Foundation's promises to give had been promised by three donors. The current level of the Foundation's operations and program services may be impacted if these promises to give become uncollectible.

The Foundation's investments are exposed to various risks, such as fluctuation in market value and credit risk, thus, it is at least reasonably possible that changes in the near term could materially affect investment balances, and the amounts reported in the financial statements.

NOTES TO FINANCIAL STATEMENTS FOR THE YEARS ENDED JUNE 30, 2024 AND 2023

Cash and Cash Equivalents

The Foundation includes all cash accounts, which are not subject to withdrawal restrictions or penalties, and highly liquid debt instruments purchased with a maturity of three months or less to be cash and cash equivalents. Cash and short-term investments held in money market accounts are reported as investments instead of cash and cash equivalents because the Foundation holds those amounts as investments.

Promises to Give

Promises to give, net of an allowance for uncollectible promises to give, are recorded as receivables and revenue when received. The Foundation distinguishes between promises to give for each net asset category in accordance with donor-imposed restrictions. Promises to give are recorded after being discounted to the anticipated net present value of the future cash flows.

The Foundation provides for losses on promises to give using the allowance method. The allowance is based on historical collection experience and other circumstances. It is the Foundation's policy to charge off uncollectible promises to give when management determines the receivable will not be collected.

Investments

Investments consist primarily of assets invested in equities, corporate and government obligations, alternative investments, and money market funds. Investments are generally stated at fair value based on published amounts, net asset value of underlying assets, or net expected cash payment upon cancellation of life insurance policies.

Realized and unrealized gains and losses on investments, interest and dividend income, as well as investment fees are included in the change in net assets in the statements of activities and changes in net assets. The Foundation recognizes transfers between levels in the fair value hierarchy at the end of the reporting period.

Property and Equipment

Purchases of property and equipment are recorded at cost at the time of purchase. Donated property and equipment are recorded at fair value at the date of the gift. The Foundation follows the practice of capitalizing all expenditures for property and equipment in excess of \$10,000 as well as major repair and maintenance costs on equipment or buildings that exceed \$10,000, whereas expenditures for maintenance and repairs that do not meet the \$10,000 threshold are charged to expense. The cost and related accumulated depreciation of assets retired or sold are removed from the appropriate asset and depreciation accounts and the resulting gain or loss is reflected in the statements of activities and changes in net assets.

Depreciation is provided for over the estimated useful lives of the individual assets using the straight-line method. The estimated useful lives are 30 years.

Donated Assets and Services

Property, equipment, and other assets received as donations are recorded and reflected in the accompanying financial statements at their fair market values at the date they are received. During fiscal years 2024 and 2023, MSUM provided employees, supplies and services valued at \$324,971 and \$326,469 respectively, which were recorded as contribution revenue and expense in the statements of activities and changes in net assets. Donated securities are recorded at the average stock price on the date of donation.

NOTES TO FINANCIAL STATEMENTS FOR THE YEARS ENDED JUNE 30, 2024 AND 2023

Income Taxes

The Foundation is exempt from the payment of federal income taxes under Section 501(c)(3) of the Internal Revenue Code.

The Foundation is required to record a liability for uncertain tax positions when it is probable that a loss has been incurred and the amount can be reasonably estimated. As of June 30, 2024 and 2023, no such liability existed. Management will continually evaluate expiring statutes of limitations, audits, proposed settlements, changes in tax law, and new authoritative rulings.

Revenue Recognition

The Foundation's primary source of revenue is from contributions. Due to contributions being both voluntary and nonreciprocal, they are excluded from ASU No. 2014-09, "Revenue from Contracts with Customers (Topic 606)". The Foundation has analyzed the provision of Topic 606, including the five-step approach to evaluating contracts and has concluded that no changes are necessary to conform with the standard.

Functional Allocation of Expenses

The statements of functional expenses present expenses by function and natural classification. Expenses have been allocated on a functional basis between program, supporting services, and fundraising based on directly identifiable costs. Payroll is allocated based on personnel time devoted to various activities.

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Adoption of Current Expected Credit Losses Standards

In 2024, the Foundation adopted Financial Accounting Standards Board ("FASB") Accounting Standards Update ASC No. 326, *Current Expected Credit Losses* ("CECL"), which requires a multi-factor calculation of the estimated losses. The Foundation adopted Topic 326 using the optional transition method that allows entities to forgo the comparative reporting requirements under the modified retrospective transition method. Contributions and pledges are not subject to the CECL standard. No cumulative effect to receivables was recorded.

Subsequent Events

Management has evaluated subsequent events through the date of the auditor's report, which is the date the financial statements were available to be issued. See Note 15.

NOTES TO FINANCIAL STATEMENTS FOR THE YEARS ENDED JUNE 30, 2024 AND 2023

NOTE 2 – LIQUIDITY AND AVAILABILITY

Financial assets available for general expenditure, that is, without donor restrictions limiting their use, within one year of the statements of financial position date, are comprised of the following at June 30:

	_	2024	_	2023
Cash and cash equivalents	\$	667,947	\$	2,054,560
Promises to give without donor restriction, current		1,900		3,690
Investments without donor restriction		5,160,655		2,954,876
Endowment spending-rate allocations	_	17,386	_	14,567
Total	\$ _	5,847,888	\$_	5,027,693

Endowment funds consist of donor-restricted endowment and funds designated by the board as endowments. Income from donor-restricted endowments is restricted for specific purposes and therefore, not available for general expenditure. The spending allocation could be made available for general purposes if necessary. The amount allocated is reflected in the liquidity figure.

NOTE 3 – PROMISES TO GIVE

Promises to give consisted of the following at June 30, 2024 and 2023:

	-	Due in 1 Year	-	Due in 2 - 5 Years	<u>C</u>	Due in Over 5 Years	_	Total	_	2023
Gross promises to give	\$	1,036,426	\$	1,965,968	\$	600,800	\$	3,603,194	\$	3,438,697
Less: Discount to net present value Allowance for uncollectible promises	_	(39,700)	_	(129,273)	_	(95,585)	_	(224,858) (39,700)	_	(239,832) (37,300)
	\$ _	996,726	\$	1,836,695	\$ _	505,215	\$	3,338,636	\$ _	3,161,565

Promises to give due in one year are reflected at the net realizable value. Pledges receivable with due dates extending beyond one year are discounted at a rate of 3.0%. Amortization of the discount is included in contributions in the statements of activities and changes in net assets.

NOTE 4 – PROPERTY AND EQUIPMENT

The Foundation's property and equipment consisted of the following at June 30:

	-	2024	-	2023
Neumaier dorm	\$	3,940,000	\$	3,940,000
Swanson building		75,000		75,000
Swanson land		207,500		207,500
Construction in progress		6,030,546		637,698
Accumulated depreciation	-	(2,922,951)	-	(2,790,118)
	\$ =	7,330,095	\$ _	2,070,080

NOTES TO FINANCIAL STATEMENTS FOR THE YEARS ENDED JUNE 30, 2024 AND 2023

The Foundation's construction in progress consists of expenditures used for the development and building of the MSUM Alumni Center with an estimated completion date of Fall 2024. The Foundation is committed to \$8,261,848 for the Alumni Center. As of year-end, the Alumni Center is approximately 67.1% complete.

NOTE 5 – INVESTMENTS

Investments consisted of the following at June 30:

	2024		2023
Money market mutual funds	\$ 4,89	93 \$	9,445
Equities	29,036,88	33	27,116,136
Fixed income	18,806,04	19	17,667,306
Alternative investments	2,207,55	52	2,155,255
Cash surrender value of life insurance	11,69) 1	11,691
Total investments	\$50,067,06	<u>58</u> \$	46,959,833

The following schedule summarizes the investment return and its classification in the statements of activities and changes in net assets for the year ended June 30:

	_		2024		
		ithout Donor Restrictions	With Donor Restrictions	_	Total
Interest and dividend income Investment advisory fees Realized gains (losses) on sale of investments Unrealized appreciation of investments	\$	665,914 (22,203) 380,405 746,680	\$ 1,966,813 (152,533) (1,021,566) 2,956,534	\$	2,632,727 (174,736) (641,161) 3,703,214
Net investment return	\$ =	1,770,796	\$ 3,749,248	\$ =	5,520,044
	_		2023		
		ithout Donor	With Donor		
	_]	Restrictions	Restrictions	_	Total
Interest and dividend income Investment advisory fees Realized gains (losses) on sale of investments Unrealized appreciation of investments	\$	385,527 (12,487) 149,268 782,100	\$ 1,132,641 (137,729) (990,735) 2,356,591	\$ -	Total 1,518,168 (150,216) (841,467) 3,138,691

NOTES TO FINANCIAL STATEMENTS FOR THE YEARS ENDED JUNE 30, 2024 AND 2023

NOTE 6 – FAIR VALUE MEASUREMENTS

Professional standards state that fair value should be based on the assumptions that market participants would use when pricing an asset or liability. Additionally, they establish a fair value hierarchy that prioritizes the information used to develop those assumptions. The three levels of the fair value hierarchy are described below:

- $Level\ 1$ Inputs to the valuation methodology are unadjusted quoted prices for identical assets in active markets.
- **Level 2** Inputs to the valuation methodology include quoted prices for similar assets or liabilities in active or inactive markets and inputs other than quoted prices that are observable for the asset or liability.
- Level 3 Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The following is a description of the valuation methodologies used for assets and liabilities measured at fair value.

Money Market Mutual Funds – Valued at the net asset value ("NAV") of shares held by the Foundation at year-end. Mutual funds held by the Foundation are open-end funds that are registered with the Securities and Exchange Commission. These funds are required to publish their daily NAV and transact at that price. The money market mutual funds held by the Foundation are deemed to be actively traded.

Equities – Valued at the closing price reported on the active market on which the individual securities are traded.

Corporate Bonds — Valued at the most recent traded prices reported on the active market on which the individual securities are traded. When the held asset is infrequently traded, valuations are based on various market and industry inputs including a combination of the relative changes in market interest rates, changes in the credit quality of bonds, and the relative supply of and demand for bonds.

Government Obligations – Valued at the most recent traded prices reported on the active market on which the individual securities are traded. When the held asset is infrequently traded, valuations are based on various market and industry inputs including the use of pricing models based on credit quality, time to maturity, stated interest rates, and market-rate assumptions.

Cash Surrender Value of Life Insurance – Valued at the estimated amounts of payout from the insurance companies in the event the policies are voluntarily terminated before their maturities, net of surrender charges.

Promises to Give, Liabilities under Charitable Remainder Trusts, Remainder Life Interest and Annuity Obligations – Valued based on the net present value of expected future cash flows to be received from the donors based on various discount rates and donor or beneficiaries' life expectancies.

Assets Held in Charitable Remainder Trusts – Valued at the NAV of shares held by the trusts at yearend. Mutual funds held by the trusts are open-end funds that are registered with the Securities and Exchange Commission. These funds are required to publish their daily NAV and transact at that price. The money market mutual funds held by the trusts are deemed to be actively traded.

NOTES TO FINANCIAL STATEMENTS FOR THE YEARS ENDED JUNE 30, 2024 AND 2023

Beneficial Interest in Assets Held by Others – Valued based on the present value of expected future cash flows based on donor or beneficiaries' life expectancies and various discount rates.

Alternative Investments – SEI Core Property Fund - Valued at net asset value ("NAV") of units of the collective investment funds. The NAV, as provided by the fund holder, is used as a practical expedient to estimate fair value. The NAV is based on the fair value of the underlying investments held by the fund less its liabilities. This practical expedient is not used when it is determined to be probable that the fund will sell the investment for an amount different than the reported NAV.

Alternative Investments – SEI Global Private Assets VI – Valued at NAV as of the close of business at the end of each quarter. The NAV, as provided by the fund holder, is used as a practical expedient to estimate fair value. Fair value is determined as of such quarter-end for each Investment Fund in accordance with the Investment Fund's valuation policies and reported at the time of the Partnership's valuation.

The valuation methods described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the Foundation believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

The Foundation's fair value measurement policies and procedures are reviewed annually to determine if the valuation techniques are still appropriate.

The following table sets forth by level, within the fair value hierarchy, the Foundation's assets measured at fair value on a recurring basis as of June 30, 2024:

	Fair Value Level 1		_	Level 2	 Level 3	
Money market mutual funds \$	4,893	\$	4,893	\$	-	\$ -
Equities Domestic common stocks	263,884		263,884		-	-
Domestic equity mutual funds Large cap	17,138,174		17,138,174		-	-
Small cap Foreign equity mutual funds	3,160,788 8,474,037		3,160,788 8,474,037		-	-
Fixed income Domestic bond mutual funds	0,171,007		-, -,			
Emerging market bonds	1,559,865		1,559,865		-	-
High yield bonds Inflation protected bonds	2,114,715 2,734,943		2,114,715 2,734,943		-	-
Intermediate-term bonds Cash surrender value of	12,396,526		12,396,526		-	-
life insurance	11,691		-		11,691	-
Promises to give Beneficial interest	3,338,636		-		-	3,338,636
in assets held by others	2,300,365	_		_		 2,300,365

NOTES TO FINANCIAL STATEMENTS FOR THE YEARS ENDED JUNE 30, 2024 AND 2023

	Fair Value	Level 1	Level 2	Level 3
Total assets in the fair value hierarchy	53,498,517	47,847,825	11,691	5,639,001
Investments measured at net asset value	2,207,552			
Total	\$55,706,069	\$ 47,847,825	\$11,691	\$5,639,001

The following table sets forth by level, within the fair value hierarchy, the Foundation's liabilities measured at fair value on a recurring basis as of June 30, 2024:

	Fair Value	_	Level 1	_	Level 2	-	Level 3
Remainder life interest obligations Annuity obligations	\$ 287,428 414,138	\$	<u>-</u>	\$ _	- -	\$	287,428 414,138
Total liabilities at fair value	\$ 701,566	\$	_	\$ _	-	\$	701,566

The following table sets forth by level, within the fair value hierarchy, the Foundation's assets measured at fair value on a recurring basis as of June 30, 2023:

	Fair Value	Fair Value Level 1		Level 2	_	Level 3
Money market mutual funds \$ Equities	9,445	\$ 9,445	\$	-	\$	-
Domestic common stocks	204,044	204,044		-		-
Domestic equity mutual funds						
Large cap	15,905,164	15,905,164		-		-
Small cap	2,851,003	2,851,003		-		-
Foreign equity mutual funds	8,155,925	8,155,925		-		-
Fixed income						
Domestic bond mutual funds						
Emerging market bonds	1,469,304	1,469,304		-		-
High yield bonds	1,819,936	1,819,936		-		-
Inflation protected bonds	2,266,242	2,266,242		-		-
Intermediate-term bonds	12,111,824	12,111,824		-		-
Cash surrender value of						
life insurance	11,691	-		11,691		-
Promises to give	3,161,565	-		-		3,161,565
Assets held in charitable						
remainder trusts	246,489	246,489		-		-
Beneficial interest						
in assets held by others	2,062,729				_	2,062,729

NOTES TO FINANCIAL STATEMENTS FOR THE YEARS ENDED JUNE 30, 2024 AND 2023

	Fair Value	Level 1	Level 2	Level 3
Total assets in the fair value hierarchy	50,275,361	45,039,376	11,691	5,224,294
Investments measured at net asset value	2,155,255			<u> </u>
Total	\$ 52,430,616	\$ 45,039,376	\$11,691	\$5,224,294

The following table sets forth by level, within the fair value hierarchy, the Foundation's liabilities measured at fair value on a recurring basis as of June 30, 2023:

		Fair Value	_	Level 1	_	Level 2	_	Level 3
Liabilities under charitable	-	_	_					
remainder trusts	\$	61,143	\$	-	\$	-	\$	61,143
Remainder life interest								
obligations		298,053		-		-		298,053
Annuity obligations		435,397	_				_	435,397
		_				_		
Total liabilities at fair value	\$	794,593	\$ _		\$ _		\$ _	794,593

Valuation Techniques

The following table describes the valuation techniques used for the other recurring fair value measurements for assets and liabilities in Level 3 of the fair value hierarchy:

	Quantitative Information about Level 3 Fair Value Measurements							
	_	Fair Value as of 06/30/24		Fair Value as of 06/30/23	Valuation Techniques	Unobservable Inputs	Range (Weighted Average)	
Promises to give	\$	3,338,636	\$	3,161,565	Present value	Discount rate	3.0%	
Beneficial interest in assets held by others	\$	2,300,365	\$	2,062,729	Present value	Discount rates	4.0% - 6.0%	
Liabilities under charitable remainder trusts	\$	-	\$	61,143	Present value	Life expectancies, Discount rates	6 - 13 years 6.0% - 7.25%	
Remainder life interest obligations	\$	287,428	\$	298,053	Present value	Life expectancies calculated using IRS annuity tables, Discount rate	11- 12 years 7.60%	
Annuity obligations	\$	414,138	\$	435,397	Present value	Life expectancies calculated using IRS annuity tables, Discount rates	4 - 22 years 1.34% - 9.90%	

NOTES TO FINANCIAL STATEMENTS FOR THE YEARS ENDED JUNE 30, 2024 AND 2023

Changes in Level 3 assets and liabilities are as follows for the year ended June 30:

	_	Promises to Give		Beneficial terest in Assets leld by Others	und	Liabilities ler Charitable nainder Trusts	Remainder Life Interest Obligations	-	Annuity Obligations
June 30, 2022	\$	3,702,636	\$	2,055,289	\$	75,031	\$ 158,311	\$	450,398
Changes in value		(3,579)		7,440		(13,888)	139,742		33,493
Additions		326,395		-		-	-		-
Payments		(857, 187)		-		-	-		(48,494)
Changes in allowance		11,745		-		-	-		-
Promises written off	_	(18,445)	_		_				
June 30, 2023		3,161,565		2,062,729		61,143	298,053		435,397
Changes in value		14,974		237,636		(61,143)	(10,625)		(21,259)
Additions		781,250		-		-	-		-
Payments		(616,753)		-		-	-		-
Change in allowance		17,820		-		-	-		-
Promises written off	_	(20,220)	_		_		-		-
June 30, 2024	\$ _	3,338,636	\$ _	2,300,365	\$		\$ 287,428	\$	414,138

Fair Value of Investments in Entities that Use NAV

The following table summarizes investments measured at fair value based on NAV per share as of June 30:

Investment Type	_	Fair Value 2024	_	Fair Value 2023	Unfunded Commitments	Redemption Frequency	Redemption Notice Period
Alternative investments SEI Core Property Fund LP	\$	1,728,438	\$	1,879,430	None	Quarterly	95 days prior
SEI Global Private Assets VI, LP	_	479,114	_	275,825	1,525,234	N/A	N/A
	\$ _	2,207,552	\$ _	2,155,255			

NOTE 7 – LONG-TERM DEBT

Long-term debt consisted of the following at June 30:

	_	2024	_	2023
2.95% dormitory bond payable to Bremer Bank, due in monthly				
installments of \$19,104, including interest, through November 2031.				
Secured by assignment of rents and guaranteed by Minnesota				
State Colleges and Universities.	\$	1,523,054	\$	1,703,669

NOTES TO FINANCIAL STATEMENTS FOR THE YEARS ENDED JUNE 30, 2024 AND 2023

	-	2024	_	2023
5% note payable to Gate City Bank, due in monthly installments of interest on the principal of \$6.15M through February 2025. Effective February 2025, interest shall be adjusted to a fixed annual rate equal to the Ten Year Treasury Constant Maturity Index, with interest payments due semi-annually on August 1 and February 1 of each year, commencing August 2025. Effective February 2025, principal payments shall be computed on the basis of a 20 year amortization, due in annual installments, through February 2035. Secured by the Rodney Paseka endowed fund.	_	2,427,131	_	
Total Current maturities	-	3,950,185 (180,615)	_	1,703,669 (175,427)
	\$ _	3,769,570	\$ =	1,528,242

The following schedule shows the principal payments required on the above long-term debt for the years ending June 30:

2025	\$ 180,615
2026	186,223
2027	191,870
2028	197,688
2029	203,615
Thereafter	2,990,174
Total	\$ 3,950,185

Interest expense on the long-term debt for the years ended June 30, 2024 and 2023, totaled \$48,628 and \$53,817, respectively.

NOTE 8 – SPLIT-INTEREST AGREEMENTS

The Foundation is the beneficiary of various charitable gift annuity agreements, charitable remainder trusts, and remainder life interests, in which the donor generally contributes assets in exchange for distributions to the donor or other beneficiaries based on the value of trust assets for a specified period of time. At the end of the specified time, the remaining assets are available for the Foundation's use. Assets received are recorded at fair value on the date the agreement is recognized. A liability for the charitable remainder trusts is recorded equal to the present value of the future distributions using published discount rates issued by the *American Council on Gift Annuities*. The difference between the fair value of the assets received and the liability to the donor or other beneficiaries is recognized as contribution revenue. On an annual basis, the Foundation revalues the liabilities based on life expectancy rates determined by the IRS dependent on the age(s) of the donors as of year-end.

A liability recorded for the life estates is based on the fair market value at the time of the donation less any remaining amortized liability. The liability is re-evaluated each year for any changes to the life expectancies of the donors and evaluated for impairment each year.

NOTES TO FINANCIAL STATEMENTS FOR THE YEARS ENDED JUNE 30, 2024 AND 2023

In addition, the Foundation is the beneficiary under various wills and remainder life interest agreements, the total realizable amount of which is not presently determinable. Such amounts will be recorded when clear title is established, and the proceeds are measurable.

NOTE 9 – RELATED PARTY TRANSACTIONS

MSUM provides the Foundation with employees, supplies, and services. Donated assets are valued at their fair market value at the date they are received. In addition, MSUM also compensates the Foundation for certain operating expenses. Donated assets by MSUM for the years ended June 30, 2024 and 2023 totaled \$324,971 and \$326,469, respectively, have been recognized as contribution and expense in the statements of activities and changes in net assets (See Note 10).

The Foundation reimburses MSUM for certain operating expenses incurred on its behalf and provides scholarships to MSUM students. Payments for operating expenses incurred totaled \$324,971 and \$326,469 for the years ended June 30, 2024 and 2023, respectively. Payments for scholarships for the years ended June 30, 2024 and 2023 totaled \$1,238,141 and \$1,625,793, respectively. These payments are included as expenses in the statements of activities and changes in net assets.

The Foundation uses office space provided by MSUM. No fees are charged for this service.

MSUM operates and maintains the Neumaier Dorm which is owned by the Foundation. In return for using the property, MSUM reimburses the Foundation for the interest and principal payments due on the long-term dormitory bond payable to Bremer Bank.

During 2024 and 2023, the Foundation received contributions from Board members totaling \$168,090 and \$81,621, respectively. Promises to give from Board members at June 30, 2024 and 2023, totaled \$89,250 and \$164,150, respectively.

NOTE 10 - IN-KIND CONTRIBUTIONS

In-kind contributions consisted of the following for the year ended June 30, 2024:

Non-financial Contributions Category	Type of Contributions for Beneficiaries	Valuation	_	2024
Personnel salary & fringe benefits	Salary & fringe benefits for MSUM employees that work for Foundation	Actual costs incurred by MSUM for salaries & benefits	\$	286,427
Other operating expenses	Printing, advertising, postage, promotional supplies and other operating costs and services	Actual costs incurred by MSUM	_	38,544
			\$	324,971

All in-kind contributions received from MSUM were unrestricted.

NOTE 11 – ENDOWMENTS

The Foundation's endowments consist of approximately 261 individual donor-restricted funds established for a variety of purposes. As required by generally accepted accounting principles, net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

NOTES TO FINANCIAL STATEMENTS FOR THE YEARS ENDED JUNE 30, 2024 AND 2023

Interpretation of Relevant Law

The Foundation has interpreted the Minnesota Uniform Prudent Management of Institutional Funds Act ("MUPMIFA") as requiring the preservation of the fair value of the original gift as of the gift date of the donor restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Foundation classifies as net assets with donor restrictions for endowment subject to spending policy and appropriation (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) any accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in donor restricted for endowment subject to spending policy and appropriation net assets is classified donor restricted for appropriation and expenditure when a specific event occurs until those amounts are appropriated for expenditure by the Foundation in a manner consistent with the standard of prudence prescribed by MUPMIFA.

In accordance with MUPMIFA, the Foundation considers the following factors in making a determination to appropriate or accumulate donor restricted endowment funds:

- (1) The duration and preservation of the fund;
- (2) The purposes of the Foundation and the donor restricted endowment fund;
- (3) General economic conditions;
- (4) The possible effect of inflation and deflation;
- (5) The expected total return from income and the appreciation of investments;
- (6) Other resources of the Foundation; and
- (7) The investment policies of the Foundation.

Return Objectives, Risk Parameters, and Strategies

The Foundation has adopted investment and spending policies, approved by the Board of Directors, for endowment assets to achieve growth in principal value while seeking to maintain the purchasing power of the endowment assets. The Foundation expects its endowment funds, over time, to provide a reasonable level of total return to support the spending policy authorized by the Board of Directors and to grow endowment assets. Therefore, the Foundation expects endowment assets to produce an average 5.5% return net of annual payouts and inflation (as measured by the Consumer Price Index) that exceeds 1.0% annually over a ten-year period. Actual results may vary from this objective, however, failure to meet this objective should prompt the Board of Directors to re-examine the investment and spending policies.

Endowment assets are managed on a total return basis. While the Foundation recognizes the importance of preservation of capital, it also adheres to the principle that varying degrees of investment risk are generally rewarded with compensating returns. It is not a breach of fiduciary responsibility to pursue riskier investment strategies if such strategies are in the Foundation's best interest on a risk adjusted basis. Risk management of the investment program is focused on understanding both the investment and operational risks to which the Foundation is exposed. The objective is to minimize operational risks and require appropriate compensation for investment risks which the Foundation is willing to accept.

NOTES TO FINANCIAL STATEMENTS FOR THE YEARS ENDED JUNE 30, 2024 AND 2023

Spending Policy

The Foundation has a policy of appropriating for distribution each year a percentage of its endowment fund's average fair value. Effective July 1, 2024, distributions from the endowment will be calculated based on a twelve-quarter rolling average of the market value of each endowment. The approved distribution percentage in fiscal years 2024 and 2023 was 4.0% and 4.0%, respectfully. In establishing this policy, the Foundation considered the long-term expected return on its investment assets, the nature and duration of the individual endowment funds, many of which must be maintained in perpetuity because of donor restrictions, and the possible effects of inflation.

Funds with Deficiencies

From time to time, certain donor-restricted endowment funds may have fair values less than the amount required to be maintained by donors or by law (underwater endowments). The Foundation has interpreted MUPMIFA to permit spending from underwater endowments in accordance with the prudent measures required by law. A list of underwater funds will be reviewed annually. Spending from unapproved funds could be granted on a fund-by-fund basis with board approval. If approved, the following guidelines would be applied:

- For any fund that is less than 4.99% underwater, spending will be 100% of the calculated amount.
- For any fund that is between 5.0% and 10% underwater, spending will be 75% of the calculated amount.
- For any fund that is between 10% and 15% underwater, spending will be 50% of the calculated amount.
- For any fund that is 15% or more underwater will not have a spending allocation the following year.

Deficiencies of this nature exist in 6 donor-restricted endowment funds, which together have an original gift value of \$1,202,888, and current value of \$1,216,239, and a deficiency of \$13,351, as of June 30, 2024. These deficiencies resulted from unfavorable market fluctuations that occurred shortly after the investment of new contributions for donor-restricted endowment funds.

Endowment net asset consisted of the following at June 30, 2024:

	thout Donor estrictions	With Donor Restrictions		Total
Donor restricted endowment funds	 		•	
Original donor restricted gift amount and				
amounts required to be maintained in				
perpetuity by donor	\$ -	\$ 32,045,053	\$	32,045,053
Original donor restricted gift amount and				
amounts required to be maintained for time				
by donor	-	900,000		900,000
Underwater endowments	-	(13,351)		(13,351)
Accumulated investment gains	 	5,992,461		5,992,461
	 		_	
	\$ _	\$ 38,924,163	\$	38,924,163

NOTES TO FINANCIAL STATEMENTS FOR THE YEARS ENDED JUNE 30, 2024 AND 2023

Endowment net asset consisted of the following at June 30, 2023:

		ithout Donor Restrictions	With Donor Restrictions		Total
Donor restricted endowment funds				_	
Original donor restricted gift amount and amounts required to be maintained in					
perpetuity by donor	\$	-	\$ 31,235,324	\$	31,235,324
Original donor restricted gift amount and amounts required to be maintained for time					
by donor		-	900,000		900,000
Underwater endowments		-	(295,637)		(295,637)
Accumulated investment gains	_	-	3,966,552	_	3,966,552
	\$ _	<u>-</u>	\$ 35,806,239	\$ _	35,806,239

Changes in endowment net assets for the year ended June 30, 2024 are as follows:

		thout Donor Restrictions	•	With Donor Restrictions	•	Total
Endowment fund net assets, June 30, 2022	\$	-	\$	33,039,577	\$	33,039,577
Net investment return		-		2,360,768		2,360,768
Contributions		-		1,498,337		1,498,337
Appropriation of endowment assets for expenditure	_		•	(1,092,443)	-	(1,092,443)
Endowment fund net assets, June 30, 2023		-		35,806,239		35,806,239
Net investment return		-		2,391,583		2,391,583
Contributions		-		1,468,416		1,468,416
Appropriation of endowment assets for expenditure			•	(742,075)	-	(742,075)
Endowment fund net assets, June 30, 2024	\$		\$	38,924,163	\$	38,924,163

NOTE 12 – DONOR RESTRICTED NET ASSETS

Donor restricted net assets consisted of the following at June 30:

	_	2024	_	2023
Subject to expenditure for a specific purpose	_		' <u>-</u>	
Scholarships	\$	2,623,350	\$	2,405,875
University departmental/program support		3,226,532		3,009,530
MSUM Alumni Center		132,368		2,783,313
Promises to give for specific purpose	_	2,202,150	_	2,713,843
Total purpose restriction	_	8,184,400	_	10,912,561

NOTES TO FINANCIAL STATEMENTS FOR THE YEARS ENDED JUNE 30, 2024 AND 2023

	2024	2023
Subject to passage of time		
Beneficial interests in charitable trusts held by others	2,814,740	2,062,729
Charitable remainder trusts	-	185,346
Charitable gift amount of annuity agreement	12,694	9,088
Promises to give unavailable until due	338,077	6,667
Total time restriction	3,165,511	2,263,830
Endowment		
Subject to appropriation and expenditure when a specific event occurs:		
Available for general use	81,705	52,828
Scholarship	4,859,029	3,117,858
Department/program support	1,051,727	795,866
Total purpose restriction	5,992,461	3,966,552
Subject to endowment spending policy and appropriation for specific		
time and purpose		
Scholarship	800,000	800,000
Department/program support	100,000	100,000
Total specific time and purpose restriction	900,000	900,000
Subject to endowment spending policy, perpetual in nature		
General use	460,905	391,243
Scholarship	27,832,611	26,921,750
Department/program support	3,738,186	3,626,694
Total perpetual in nature restriction	32,031,702	30,939,687
Total endowment	38,924,163	35,806,239
Not subject to endowment spending policy		
Promises to give, the proceeds which have been restricted by		
donors for endowment	798,550	441,055
Life insurance	11,691	11,691
Charitable gift amount of annuity agreements	109,481	68,418
Life estates net of liability	226,947	226,947
Total not subject to endowment spending policy	1,146,669	748,111
Total net assets with donor restrictions	\$ 51,420,743	\$ 49,730,741

NOTES TO FINANCIAL STATEMENTS FOR THE YEARS ENDED JUNE 30, 2024 AND 2023

NOTE 13 – RETIREMENT PLANS

During the years ended June 30, 2024 and 2023, the Foundation had a 401(k) and profit-sharing plan covering all employees who meet the eligibility requirements. The Foundation matches 100% of employee contributions on the first 5.0% of each employee's elective contribution. The Foundation also has a Health Reimbursement Account ("HRA") plan, in which the employer makes contributions of \$6,150 per year for each eligible employee or \$12,450 per year for each eligible employee and his/her covered dependents. Total retirement plan related expense totaled approximately \$215,048 and \$164,363 for the years ended June 30, 2024 and 2023, respectively.

NOTE 14 – GROUND LEASE

The Foundation entered into a ground lease agreement with MSUM to construct and operate the Alumni Center. The lease term will be for a period of twenty-nine years. The Foundation paid a one-time ground lease fee in the amount of one dollar (\$1.00) for the property. The asset is reflected as beneficial interest in land, noted on the Statements of Financial Position.

NOTE 15 – SUBSEQUENT EVENTS

The Foundation took full possession and responsibility of the Alumni Center on August 28, 2024.